* **Ticket ID-**T103893
* **PROJECT NAME :** Sales Incentive(GTS / KALPATRAU (BHISHI) OPENING INCENTIVE).
* **Version:**

Version Number : 1.2

Date : 2 June 2021

* **Approval:**

Approved by : Dinesh Bhagyawan Sonawane

Department / Role : Accounting Department

Date of approval : 16 July 2021

* **Terminologies:** Sales Incentive-SI,Gold tree new member-GTS,
* **Current Process :** gts,kalpataru(Bhishi) opening structure is not present in the si module.
* **User Requirement :** GTS Kalpatrau Bhishi Incentive.
* **Proposed System :** In proposed system required GTS kalpataru bhishi incentive structure.

1. Scheme Incentive applicable for All Sales and non-sales (Operational) employee.
2. All Bhishi Scheme will be applicable for this incentive like GTS, GTS+, Kalpataru.
3. Its calculate on monthly basis and Bhishi incentive applicable on Bhishi 1st Installment amount .
4. GTS and Kalpataru Yojana Amount consider cumulative.
5. We change the Slab of Bhishi Amount and payout % of Incentive.
6. No Grade consider for Scheme Incentive.
7. Slab and Payout % are applicable for a monthly basis only
8. If the employee joined in the middle of the quarter then its consider his present month for Payout %.  
   eg- Quarter 2, the employee joined in August, then his payout calculation for August and September only not for July month.
9. Upto 20000 there is not incentive, above 20000 Bhishi incentive applicable as per slab payout % and its calculate on monthly basis. This slab is for a month.
10. Pre-mature Bhishi less than 150 days incentive will be deducted from Bhishi Incentive means pre mature less than 150 days bhishi incentive is not applicable.
11. For currently, consider the slab as per mention in the provided sheet.

* Do the changes in below report :

**Period-wise target & achievement:**

- Go to Connect us-Sales Incentive-Sales Transaction- Period-wise target & achievement.